### VILLAGE OF GLENCOE GOLF ADVISORY COMMITTEE

Regular Meeting Village Hall Hagenah Conference Room 675 Village Court

Monday, February 18, 2013 7:00 p.m.

### AGENDA

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

### 1. CALL TO ORDER AND ROLL CALL

Joe Keefe, Chairman Jim Hirsch Mitch Melamed John Nesbitt Ron Schmidt Scott Shore

- 2. APPROVAL OF JANUARY 2013 MEETING MINUTES
- 3. PUBLIC COMMENT TIME
- 4. MANAGER'S MONTHLY REPORT

January 2013 Summary Report

- 5. <u>2013 BUDGET REVIEW: REVENUES, PAYROLL AND EXPENSES;</u> <u>MOTION TO APPROVE</u>
- 6. OTHER BUSINESS
- 7. ADJOURNMENT

### VILLAGE OF GLENCOE GOLF ADVISORY COMMITTEE

Meeting Minutes January 21, 2013

### 1. CALL TO ORDER AND ROLL CALL

The Golf Course Advisory Committee was called to order at 7:00 p.m. at the Village Hall. The following members were present:

Jim Hirsch John Nesbitt Scott Shore

Joe Keefe, Mitch Melamed and Ronald Schmidt were absent.

Caesar Noriega, Assistant Golf Professional was also in attendance.

### 2. APPROVAL OF THE DECEMBER 2012 MEETING MINUTES

The December 2012 Golf Advisory Committee meeting minutes were approved as amended to reflect the addition of the suggestion by John Nesbitt that there be a sign on the first hole making golfers aware of the policy regarding rake placement in the bunkers.

### 3. PUBLIC COMMENT TIME

There was no public comment.

### 4. MANAGERS MONTHLY REPORT

- Stella reviewed the December monthly report.
- There were over 500 rounds played in December.
- The committee commented that the course was in exceptional shape for the time of year.
- Stella informed the committee that two new groups will be joining the permanent tee time program. She also indicated that we may lose two groups so overall we will break even.
- Indoor teaching is being performed by Matt Radde and Bill Sakas utilizing the new teaching tool that was purchased, Flightscope. The teaching tool will also be used for club fitting.
- A question was asked as to how many lessons are being given over the winter. Stella replied that there are 6-8 lessons being given weekly.
- The rounds played in the 2012 golf season were the highest in the last seven years. Stella explained that we only count paid rounds, staff rounds or rounds played by the Village Board are not counted.
- Stella informed the committee that the Club was open 25 more days than in the 2011 golf season.
- Rain checks were discussed and Stella informed the group that the rain check revenue will be recognized in January. The rounds will not be counted again as they were counted the first time the golfer played.
- Stella made a suggestion that Friends of the Glencoe Golf Club funds be used towards purchasing premium rental sets.
- John Nesbitt asked what the demand and cost for the premium rental sets would be.

- Stella answered that there is a demand for premium rental sets as there are many higher caliber players that rent clubs. The clubs would not eliminate the basic rental. The cost would vary depending on the brand but would range from \$800 to \$1,000. The cost would be around 40% off of wholesale as they are considered demo clubs.
- The premium rental sets would be kept in the golf shop and would be advertised. Some golfers might rent the sets to try new equipment.
- Jim Hirsch asked if the premium rental sets would replace the older sets over time. Stella responded that the Club would continue to rent the basic set as the cost for the set is quite a bit less expensive.
- John Nesbitt suggested advertising to the public the option of renting a premium set.

### 5. 2013 BUDGET PREVIEW: RATES, COMPETITION, AND ROUNDS

- Stella presented the competition's rates by player type including weekend/weekday, and power cart rates.
- Stella stated that the surrounding clubs offer memberships that bring the dollar per round down to \$17.00 per round for prime time and we will not compete with this rate.
- Stella commented that Club is one of the only public courses not to offer resident / non-resident memberships.
- A question was asked if we would ever consider membership. Stella informed the committee that we are not able to sell memberships due to our contract and the only membership we could offer was for Cook County residents.
- Scott Shore asked the question whether we would consider purchasing the other 9 holes owned by the County. Stella responded that the 9 holes on County property are not available for purchase.
- Stella reviewed Sportsman's Golf Club's preferred player plan.
- Stella reviewed the rates/fees of Sportsman, Winnetka, Wilmette, Highland Park, Deerfield and Sunset Valley.
- Stella reviewed the senior membership card sales and where all of the golfers live, Highland Park residents bought the most cards.
- Discussion took place on the future of the Highland Park golf courses. The consensus was that if one of the courses would close it would be Sunset Valley.
- Stella reviewed all of the Club's rates and times for weekday and weekend and for all player types. She also reviewed the proposed rates for the 2013 season.
- An increase of \$1.00 to the weekday 9-hole and junior fee was proposed. The junior fee on the weekends will increase by \$1.00.
- Stella mentioned that some of our competition doesn't offer a junior rate they only sell season passes to juniors.
- Stella projected the increase in greens fee revenues due to rate increases for 2012 will be approximately \$2,468.
- Stella reviewed the Club's round history over the last 6 years as well as the rounds played in the shoulder season.
- Stella explained that the rounds played in the shoulder season have had a significant impact on overall rounds; this season there were over 3,000 rounds played in the shoulder season.

- Senior membership card sales exceeded budgeted expectations and set a record high for senior membership cards sold in one year with almost 900 cards being sold.
- Scott Shore suggested that it might be a good move to raise the senior membership card price by \$5.00 or some lesser amount, although we might sell less senior membership cards, the increase in senior membership card price could still be beneficial to the bottom line.
- Stella explained that the strategy is to still push overall sales of the cards but she would think about the increase. The Club also is able to get all of the senior's information when they sign up for the card which is very valuable for our database.
- A question was asked if the Club knew how many times each individual golfer played. Stella responded that we don't have that information available at this time.
- Stella reviewed the percentage of play by each player type on both weekdays and weekends.
- Stella explained that weather makes it tough to project rounds. She also explained that the average rounds played in the last five years are looked at for budgeting. The 2011 season is not included in the mix as it was such a terrible year due to the weather.
- A question was asked as to how many rounds are lost due to our clubhouse. Stella responded that she recently received an inquiry for a shotgun event that would have 125 for dinner. She explained that a tent would have to be rented to accommodate that many people and the group was deterred from booking with the Club.
- The tent cost adds to the overall cost of an event and discourages groups from playing at the Club.
- Scott Shore inquired about moving the maintenance building preemptively before the beginning of the clubhouse project, and building a temporary tent to host larger outings.
- Stella answered that nothing is holding us back from moving the maintenance building prior to building the clubhouse as long as funding would be available.
- Stella also added that some groups would still be deterred by a tent versus a clubhouse atmosphere.
- John Nesbitt stated that we could get additional revenue from outings with the additional space.
- Scott Shore asked what the cost would be of moving the maintenance building. Stella responded that we do not have an exact cost at this time.
- The committee also thought it was a good idea to make the move now while we have the support of the Botanic Garden because we don't know what the future may bring.
- The importance of entry from the Botanic Garden to the maintenance building was discussed as the use of the 17<sup>th</sup> hole for entry would not be accepted by the neighbors.

### 6. ADJOURNMENT

• There being no further business for discussion, the meeting was adjourned at 8:00.



### **Glencoe Golf Club**

To: Golf Advisory Committee

From: Stella Nanos, General Manager

Date: February 10, 2013

Subject: January 2013 Monthly Report

**Financial Overview:** January brought record breaking warm temperatures; unfortunately they came in conjunction with excessive precipitation preventing the Club from opening. Total revenues were \$11,060 versus the budget of \$0. Total revenues include expiring rain checks which totaled \$6626.83.

	2013 Actual	2012 Actual
Rounds	0	253
Average Rate	\$0	\$21.84
FYTD Rounds	33,657	31,028

### **Departmental Overview:**

**Golf Shop:** Green fee revenue was \$0 vs. a budget of \$0.

**Merchandise:** Merchandise sales totaled \$0 vs. a budget of \$0.

**Driving Range:** The driving range revenue was \$0 vs. a budget of \$0.

**Rentals:** Power cart rental revenue was \$0 vs. a budget of \$0; pull cart rental revenue was \$0 vs. a budget of \$0.

**Food & Beverage:** The food and beverage operation is closed for the season.

### **Golf Course:**

- Routine equipment repairs as well as preventative maintenance were performed on all mowing units.
- Tee signs were sanded down and re-painted in preparation for the season.
- Blades were sharpened on all mowers.

- A full inventory of all equipment was performed.
- Tree trimming took place with the use of contracted climbers on over 60 trees throughout the course. The limbs and branches will be chipped in February.

**2013 Weather:** The high temperature for the month was 65 degrees and the low was -3 degrees. The average high for the month is 32 degrees and the average low is 16 degrees. Total precipitation was 4.2 inches against an average of 1.8 inches.

### **Marketing Notes:**

- Permanent Tee Time contracts and applications for the 2013 season were sent out to current Permanent Tee Time members via email and mail.
- An email blast was sent promoting permanent tee times, summer camps and the indoor teaching program.
- Social media website updates via Twitter and Facebook.
- The website was updated with 2013 Glencoe Golf Academy Summer Camp schedule and descriptions as well as 2013 permanent tee time information.

### Miscellaneous:

- Maintenance work was performed in the kitchen to get ready for the new vendor.
- Winter instruction continued in the clubhouse utilizing the indoor teaching studio.
- Premium rental sets are going to be purchased in order to offer two choices for club rental.
- The power carts are being transferred to our service provider for touch up work to the bodies, preventative maintenance as well as new windshield installation.
- A report comparing our rates and rounds by player type with our competition was presented to the Golf Advisory Board.
- The preliminary Golf Budget was presented to the Village Board.

Sincerely,

Stella Nanos General Manager Glencoe Golf Club

# GLENCOE GOLF CLUB MONTHLY FINANCIAL REPORT

January 2013

Glencoe Golf Club Rounds History FY2013

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April	1,820	3,313	1316	1,521	1,188	1,351	1,316	1,521	2,368	2,673	1,262	1,407	1,218	1,558	1,192	1,297	1,276	1,299	1,155	1,500
May	4,232	7,545	4034	5,555	3,277	4,628	4,094	5,615	4,199	6,872	4,132	5,539	4,282	5,840	4,064	5,361		5,073	4,174	5,674
June	5,924	13,469	5482	11,037	5,197	9,825	5,439	11,054	5,266	12,138	5,372	10,911	4,823 1	10,663	5,700	11,061	_	10,616	5,821	11,495
July	5,863	19,332	6482	17,519	5,895	15,720	6,655	17,709	895'9	18,706	6,475	17,386	6,727 1		6,385	17,446		17,019	6,333	17,828
August	5,741	25,073	6042	23,561	6,195	21,915	6,007	23,716	6,154	24,860	6,001	23,387	6,234 2		990'9	23,512		23,272	6,013	23,841
September	4,757	29,830	4525	28,086	4,549	26,464	4,555	28,271	4,300	29,160	4,238	27,625			3,812	27,324		27,181	4,004	27,845
October	2,195	32,025	2231	30,317	3,167	29,631	2,271	30,542	3,000	32,160	1,786	29,411			1,690	29,014		29,701	1,395	29,240
November	1,101	33,126	70	30,387	1,022	30,653	70	30,612	894	33,054		29,411			. '	29,014		30,390	, '	29,240
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Revenue Summary & Detail

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Glencoe Golf Club Monthly Revenue Activity Summary

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activity		Janu	January 2013 Activity	/ity				Year-To-Date	Year-To-Date Activity (FY 2013)	1013)	
key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY	560	0	560	490	70	65,640	75,000	-9,360	2,496	63,144	75,000
GREENS FEES	0	0	0	5,525	-5,525	1,114,597	1,061,237	53,360	996,628	117,970	1,061,237
INTEREST	190	220	-31	343	-154	1,981	2,595	-614	2,201	-220	2,825
LEASES	0	0	0	0	0	22,795	22,000	795	78,756	-55,961	22,000
MERCHANDISE	0	0	0	118	-118	56,412	47,225	9,187	52,049	4,363	47,225
ОТНЕК	10,500	0	10,500	6,148	4,352	39,954	23,725	16,229	57,633	-17,678	23,725
OUTINGS	0	0	0	0	0	47,828	20,780	27,048	50,090	-2,262	20,780
POWER CARTS	0	0	0	16	-16	259,046	223,000	36,046	209,050	49,996	223,000
RANGE	0	0	0	0	0	54,120	41,000	13,120	42,736	11,384	41,000
SALE OF ASSETS	0	0	0	0	0	7,350	0	7,350	4,250	3,100	0

### Glencoe Golf Club Monthly Revenue Activity Detail

activity		January	ry 2013 Activity	ity			Ye	ar-To-Date A	Year-To-Date Activity (FY 2013)	13)	
key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY 60-166-600-32517 GOLF ACADEMY REVENUE	0	o	C	C	C	44 250	30 000	74 250	c	44.250	o o
60-166-600-32927 GOLF PRO LESSONS	999	0	560	490	70	21,390	45,000	-23,610	2,496	44,230 18,894	30,000 45,000
GOLF ACADEMY	560	0	260	490	70	65,640	75,000	-9,360	2,496	63,144	75,000
	0	0	0	0	0	21,664	18,300	3,364	19,789	1,875	18,300
	0	0	0	0	0	0	0	0	2,000	-2,000	0
	0	0	0	5,415	-5,415	538,339	503,522	34,817	478,109	60,230	503,522
	0	0	0	110	-110	388,245	360,539	27,706	317,814	70,431	360,539
60-166-600-32495 PERM TIMES & FEES	0	0	0	0	0	166,350	178,876	-12,526	178,916	-12,566	178,876
GREENS FEES	0	0	0	5,525	-5,525	1,114,597	1,061,237	53,360	996,628	117,970	1,061,237
INTEREST											
60-166-600-32805 INTEREST ON INVESTMENTS	168	70	86	128	40	1,540	945	595	1,094	446	1,025
60-166-600-32810 IMET EARNINGS	22	150	-129	215	-194	441	1,650	-1,209	1,107	<b>299-</b>	1,800
INTEREST	190	220	<u>ئ</u>	343	-154	1,981	2,595	-614	2,201	-220	2,825
LEASES											
	0	0	0	0	0	22,795	22,000	795	22,000	795	22,000
60-166-600-32925 FACILITY USE FEE	0	0	0	0	0	0	0	0	56,756	-56,756	0
LEASES	0	0	0	0	0	22,795	22,000	795	78,756	-55,961	22,000
MERCHANDISE										The state of the s	
	0	0	0	က	ကု	1,287	250	1,037	192	1,095	250
60-166-600-32710 GOLF BALLS	0	0	0	49	49	20,812	18,000	2,812	19,838	973	18,000
	0	0	0	29	-29	4,881	6,925	-2,044	8,089	-3,208	6,925
	0	0	0	38	-38	29,431	22,050	7,381	23,728	5,703	22,050
60-166-600-32730 NON ALCH DRINK SALES	0	0	0	0	0	0	0	0	201	-201	0
MERCHANDISE	0	0	0	118	-118	56,412	47,225	9,187	52,049	4,363	47,225
	,										
60-166-600-32510 PULL CART RENTAL	00	0 0	0 0	0 242	0 -242	290 15,035	300 15,000	-10 35	400 15,694	-110 -659	300 15,000
2/15/2013				Revenue List	e List						

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### Glencoe Golf Club Monthly Revenue Activity Detail

400		January	iry 2013 Activity	it	•		Ye	ar-To-Date A	Year-To-Date Activity (FY 2013)	(2)	
key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-600-32520 CDGA REVENUE	200	0	200	0	200	3,720	2,800	920	2,870	850	2.800
60-166-600-32525 LEAGUE FEES	0	0	0	0	0	2,360	3,300	-940	3,600	-1.240	3,300
60-166-600-32530 RENTAL CLUBS	0	0	0	0	0	3,151	2,325	826	2,259	892	2,325
60-166-600-32930 GIFTS AND CONTRIBUTIONS	0	0	0	0	0	0	0	0	0	0	0
60-166-600-32945 IRMA REIMBURSEMENT	0	0	0	0	0	0	0	0	0	0	0
60-166-600-32995 SUNDRY	6,705	0	6,705	5	6,700	11,804	0	11,804	26,909	-15,104	0
60-166-600-35115 IRMA SURPLUS CREDIT	3,594	0	3,594	5,901	-2,307	3,594	0	3,594	5,901	-2,307	0
ОТНЕК	10,500	0	10,500	6,148	4,352	39,954	23,725	16,229	57,633	-17,678	23,725
<u>OUTINGS</u> 60-166-600-32475 GOLF OUTING REVENUE	0	0	0	0	0	47,828	20,780	27,048	50,090	-2,262	20,780
OUTINGS	0	0	0	0	0	47,828	20,780	27,048	50,090	-2,262	20,780
POWER CARTS 60-166-600-32505 ELECTRIC CART RENTAL	0	0	0	16	-16	259,046	223,000	36,046	209,050	49,996	223,000
POWER CARTS	0	0	0	16	-16	259,046	223,000	36,046	209,050	49,996	223,000
RANGE 60-166-600-32515 PRACTICE RANGE REVENUES	0	0	0	0	0	54,120	41,000	13,120	42,736	11,384	41,000
RANGE	0	0	0	0	0	54,120	41,000	13,120	42,736	11,384	41,000
<b>SALE OF ASSETS</b> 60-166-600-35110 SALE OF ASSETS	0	0	0	0	0	7,350	0	7,350	4,250	3,100	0
SALE OF ASSETS	0	0	0	0	0	7,350	0	7,350	4,250	3,100	0

# Revenue List

# Expenditure Report Summary Report by Type Expenditure Detail

### Glencoe Golf Club Monthly Expenditure Activity Summary

Annual \$ of Last Year-To-Date Activity (FY 2013) \$ of YTD YTD Last YTD YTD This Period This Period \$ of Period \$ of Period Actual Budget Last Year January 2013 Period Activity activity sub\_1 sub1\_title kev acct title

key acct title	Actual	Budget	Budget	Last Year	Last Year	Actual	Budget	Budget	Year	Year	Budget
C&G PAYROLL	22,711	24,562	-1,851	30,874	-8,163	378,760	429,471	-50,711	385,050	-6,290	453,087
CAPITAL	18,317	10,000	8,317	7,603	10,714	291,969	336,803	-44,834	301,824	-9,856	336,803
CHEM/FERTILIZER	0	0	0	1,303	-1,303	77,551	70,000	7,551	69,510	8,041	70,000
SOCS	0	0	0	57	-57	32,988	30,627	2,362	33,243	-255	30,627
COMMUNICATIONS	1,628	006	728	099	896	9,945	10,775	-830	9,022	923	11,675
CREDIT CARD FEES	85	30	55	135	-50	29,263	25,035	4,228	22,605	6,658	25,115
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	52,000
EQUIPMENT R&M	2,733	4,000	-1,267	2,087	647	16,657	20,500	-3,843	17,352	-694	23,500
GASOLINE	48	0	48	0	48	16,482	16,100	382	18,670	-2,188	16,100
GOLF ACADEMY	873	3,109	-2,236	50	823	54,290	57,443	-3,154	2,836	51,454	60,536
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	16,000
LIABILITY INSURANCE	1,894	1,482	411	1,482	411	23,351	17,306	6,046	17,439	5,913	18,788
MAINTENANCE SUPPLIES	288	40	248	326	-38	18,462	27,242	-8,780	21,998	-3,536	27,932
MANAGEMENT FEE	3,333	3,333	0	5,055	-1,722	36,667	36,667	0	55,605	-18,938	40,000
MARKETING	0	1,000	-1,000	2,175	-2,175	17,560	24,100	-6,540	21,355	-3,796	25,600
OTHER	924	565	359	2,430	-1,507	33,116	45,030	-11,915	43,827	-10,712	46,935
POWER CART LEASE	0	0	0	0	0	22,066	22,068	-2	22,066	0	22,068
RANGE	0	0	0	0	0	4,477	3,500	977	3,602	875	3,500
SHOP PAYROLL	25,711	24,957	754	24,860	851	359,491	358,265	1,227	328,123	31,368	383,278

### Glencoe Golf Club Monthly Expenditure Activity Summary

				-		•					
activity		January	January 2013 Period Activity	ctivity			<b>&gt;</b>	ear-To-Date	Year-To-Date Activity (FY 2013)	113)	
sub_1 sub1_title key acct_title	This Period Actual	This Period This Period \$ of P Actual Budget Buc	\$ of Period Budget	Period This Period \$ of Period dget Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
UTILITIES	1,058	5,250	-4,192	1,340	-282	27,664	49,036	49,036 -21,372	39,363	-11,699	54,286
WATER-SEWER-GARBAGE	2.060	0	2.060	146	1,914	38,315	53,080	53,080 -14,765	26,091	12,224	53,080

activity		January 2	January 2013 Period Activity	tivity	,		>	ear-To-Date	Year-To-Date Activity (FY 2013)	113)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL											
60-166-385-42120 SALARIES - RHS PAY	0	0	0	0	0	2,608	2,100	508	2,100	508	2,100
60-166-387-42110 SALARIES - REGULAR	12,289	12,292	ç- -3	12,039	249	138,022	135,212	2,810	136,956	1,066	147,504
60-166-387-42120 SALARIES - RHS PAY	0	0	0	0	0	2,008	1,500	208	1,615	393	1,500
60-166-387-42210 SALARIES - TEMPORARY	2,508	2,923	-415	2,640	-132	114,787	169,853	-55,066	119,793	-5,006	172,493
60-166-387-42310 OVERTIME	0	0	0	0	0	932	0	932	77	855	0
60-166-387-42610 EMPLOYEE BENEFITS	3,966	3,788	178	3,788	178	41,922	41,669	253	41,538	384	45,457
60-166-387-46115 SOCIAL SECURITY ADMIN.	902	762	143	883	22	15,451	18,733	-3,282	15,777	-326	19,496
60-166-387-46120 MEDICARE ONLY CONTRIB.	212	54	157	207	5	3,614	4,257	-644	3,690	9/-	4,474
60-166-387-46125 ILL MUNI. RET. FUND	1,696	1,841	-145	6,683	-7,987	34,043	32,455	1,588	40,373	-6,330	34,262
60-166-387-47110 UNEMPLOYMENT INSURANCE	1,136	2,901	-1,765	1,634	-499	25,373	23,692	1,681	23,131	2,242	25,802
C&G PAYROLL	22,711	24,562	-1,851	30,874	-8,163	378,760	429,471	-50,711	385,050	-6,290	453,087
<u>CAPITAL</u>											]
60-166-387-81120 BUILDING ALTERATIONS	0	0	0	0	0	14,055	31,000	-16,945	31,315	-17,260	31,000
60-166-387-81130 GOLF COURSE	18,317	0	18,317	7,603	10,714	127,442	127,150	292	103,622	23,820	127,150
60-166-387-81135 FORESTRY & LANDSCAPING	0	10,000	-10,000	0	0	0	10,000	-10,000	0	0	10,000
60-166-387-82140 GOLF EQUIPMENT	0	0	0	0	0	84,421	98,000	-13,579	88,663	-4,242	98,000
60-166-387-89105 CAPITAL SALARIES	0	0	0	0	0	61,356	59,000	2,356	72,665	-11,309	29,000
60-166-387-89110 CAPITAL SOCIAL SEC.	0	0	0	0	0	3,804	3,658	146	4,505	-701	3,658
60-166-387-89115 CAPITAL MEDICARE	0	0	0	0	0	890	856	34	1,054	-164	856
60-166-387-89120 CAPITAL IMRF	0	0	0	0	0	0	7,139	-7,139	0	0	7,139
CAPITAL	18,317	10,000	8,317	7,603	10,714	291,969	336,803	-44,834	301,824	-9,856	336,803
CHEM/FERTILIZER											
60-166-387-61240 CHEMICALS/SEED/FERTILIZER	0	0	0	1,303	-1,303	77,551	70,000	7,551	69,510	8,041	70,000
CHEM/FERTILIZER	0	0	0	1,303	-1,303	77,551	70,000	7,551	69,510	8,041	70,000
\$900											
60-166-386-63140 COGS-FOOD SUPPLIES	0	0	0	0	0	185	93	92	310	-126	93
60-166-389-63105 COGS-GOLF BALLS	0	0	0	29	-29	13,942	11,700	2,242	12,560	1,382	11,700
60-166-389-63120 COGS-CLOTHING	0	0	0	0	0	3,342	4,501	-1,159	5,627	-2,285	4,501
60-166-389-63135 COGS-MERCHANDISE	0	0	0	27	-27	15,520	14,333	1,188	14,746	775	14,333
coes	0	0	0	25	-57	32,988	30,627	2,362	33,243	-255	30,627
2/15/2013				List						<del></del>	

activity		January 2	January 2013 Period Activity	tivity			×	ear-To-Date /	Year-To-Date Activity (FY 2013)	113)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
COMMUNICATIONS 60-166-385-52205 TELECOM/INTERNET SERV.	1,628	006	728	099	896	9,945	10,775	-830	9,022	923	11,675
COMMUNICATIONS	1,628	006	728	099	896	9,945	10,775	-830	9,022	923	11,675
CREDIT CARD FEES 60-166-388-52195 CREDIT CARD FEES	85	30	55	135	-50	29,263	25,035	4,228	22,605	6,658	25,115
CREDIT CARD FEES	85	30	55	135	-50	29,263	25,035	4,228	22,605	6,658	25,115
<u>DEPRECIATION</u> 60-166-385-95105 DEPRECIATION	0	0	0	0	0	0	0	0	0	0	52,000
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	52,000
EQUIPMENT R&M 60-166-387-51180 GENERAL EQUIPMENT R/M	2,733	4,000	-1,267	2,087	647	11,940	17,000	-5,060	14,683	-2,743	20,000
60-166-387-51230 IRRIGATION SYSTEM R/M	0	0	0	0	0	4,717	3,500	1,217	2,669	2,048	3,500
EQUIPMENT R&M	2,733	4,000	-1,267	2,087	647	16,657	20,500	-3,843	17,352	-694	23,500
GASOLINE 60-166-387-61185 GASOLINE-OIL-GREASE	48	0	48	0	48	16,482	16,100	382	18,670	-2,188	16,100
GASOLINE	48	0	48	0	48	16,482	16,100	382	18,670	-2,188	16,100
GOLF ACADEMY											
60-166-386-42210 SALARIES - TEMPORARY	0	2,500	-2,500	0	0	5,215	44,397	-39,182	0	5,215	46,897
60-166-386-46115 SOCIAL SECURITY ADMIN.	0	155	-155	0	0	323	2,753	-2,429	0	323	2,908
60-166-386-46120 MEDICARE ONLY CONTRIB.	0	36	-36	0	0	9/	599	-523	0	9/	644
60-166-386-46125 ILL MUNI. RET. FUND	0	303	-303	0	0	268	5,372	-5,104	0	268	5,675
60-166-386-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	400	-400	200	-200	400
60-166-386-52290 MISC CONTRACTUAL	573	45	528	90	523	44,379	2,153	42,226	2,623	41,755	2,173
60-166-386-61155 SUPPLIES	0	0	0	0	0	2,144	0	2,144	0	2,144	0
60-166-386-61180 SHOP SUPPLIES	0	0	0	0	0	0	1,000	-1,000	13	-13	1,000
60-166-386-62115 MISC COMPUTER SOFTWARE	300	70	230	0	300	1,448	770	879	0	1,448	840
60-166-386-62130 MISC EQUIPMENT	0	0	0	0	0	18	0	18	0	18	0
60-166-386-64105 UNIFORMS/WORK CLOTHING	0	0	0	0	0	419	0	419	0	419	0
GOLF ACADEMY	873	3,109	-2,236	50	823	54,290	57,443	-3,154	2,836	51,454	60,536
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activity		January 2	January 2013 Period Activity	tivity			>	ear-To-Date	Year-To-Date Activity (FY 2013)	113)	
sub_1 sub1_title key acct_title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
INTEREST EXPENSE 60-166-385-72120 BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	16,000
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	16,000
LIABILITY INSURANCE					111111111111111111111111111111111111111						
60-166-385-56105 PUBLIC LIABILITY INSUR.	1,492	1,482	6	1,482	6	16,315	16,306	6	16,776	-461	17,788
60-166-385-56110 INSURANCE DEDUCTIBLES	402	0	402	0	402	7,036	1,000	6,036	662	6,374	1,000
LIABILITY INSURANCE	1,894	1,482	411	1,482	411	23,351	17,306	6,046	17,439	5,913	18,788
MAINTENANCE SUPPLIES	NAMES AND ADDRESS OF THE PARTY										
60-166-387-61115 MATERIALS-PAINT-TAPE	0	0	0	0	0	98	0	86	0	98	0
60-166-387-61155 SUPPLIES	64	0	64	0	64	1,085	0	1,085	153	932	0
60-166-387-61225 SEED & SOD	0	0	0	0	0	1,377	3,000	-1,623	1,081	297	3,000
60-166-387-61235 SAND/TOP DRESSING	0	0	0	0	0	3,694	4,500	908-	1,526	2,168	4,500
60-166-387-61245 MAINTENANCE SUPPLIES	65	0	65	0	65	7,870	12,000	-4,130	13,527	-5,657	12,000
60-166-387-62135 SAFETY EQUIPMENT	0	0	0	0	0	808	1,000	-191	803	9	1,000
60-166-387-64105 UNIFORMS/WORK CLOTHING	158	40	118	148	10	3,337	5,392	-2,055	4,693	-1,356	5,432
60-166-387-65105 TOOL PURCHASE/REPAIR	0	0	0	178	-178	204	1,350	-1,146	216	-12	2,000
MAINTENANCE SUPPLIES	288	40	248	326	-38	18,462	27,242	-8,780	21,998	-3,536	27,932
MANAGEMENT FEE											
60-166-385-53180 VOG MANAGEMENT SERVICES	3,333	3,333	0	5,055	-1,722	36,667	36,667	0	52,605	-18,938	40,000
MANAGEMENT FEE	3,333	3,333	0	5,055	-1,722	36,667	36,667	0	52,605	-18,938	40,000
MARKETING											
60-166-385-52215 MARKETING/ADVERTISING	0	1,000	-1,000	2,175	-2,175	17,560	24,100	-6,540	21,355	-3,796	25,600
MARKETING	0	1,000	-1,000	2,175	-2,175	17,560	24,100	-6,540	21,355	-3,796	25,600
OTHER											
60-166-385-52120 COMPUTER SOFTWARE MAINT	0	0	0	1,250	-1,250	135	1,800	-1,665	2,850	-2,715	1,800
60-166-385-52125 BANKING FEES	127	06	37	113	13	1,349	1,185	164	1,207	142	1,275
60-166-385-52200 POSTAGE	44	75	<del>ئ</del>	34	10	222	420	-198	461	-239	445
60-166-385-53115 AUDITING SERVICES	0	0	0	0	0	717	940	-223	915	-198	940
60-166-385-54125 LEGAL COUNSEL - OTHER	0	0	0	0	0	413	2,000	-1,588	1,519	-1,106	2,000
60-166-385-55105 MEMBERSHIPS/DUES	0	0	0	0	0	845	1,380	-535	350	495	1,380
2/15/2013				List						6	

activity		January 2	January 2013 Period Activity	tivity			>	ear-To-Date	Year-To-Date Activity (FY 2013)	013)	
sub_1 sub1_title key acct_title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-385-55110 IN SERVICE TRAINING	0	400	-400	0	0	0	1,300	-1,300	913	-913	1,500
60-166-385-61165 SUNDRY	0	0	0	480	-480	1,844	475	1,369	6,534	-4,690	475
60-166-385-62105 MISC COMPUTER EQUIPMENT	0	0	0	0	0	0	550	-550	503	-503	250
60-166-385-93125 MISCELLANEOUS REFUNDS	0	0	0	0	0	0	300	-300	0	0	300
60-166-387-51105 BUILDING MAINTENANCE	685	0	685	0	685	2,207	4,238	-2,031	1,509	869	4,738
60-166-387-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	800	-800	402	-402	800
60-166-387-52160 CLEANING SERVICE	0	0	0	0	0	5,249	5,610	-361	5,342	-92	5,610
60-166-387-52180 FORESTRY AND LANDSCAPING	0	0	0	0	0	1,422	3,000	-1,578	1,523	-101	3,000
60-166-387-52185 ANIMAL CONTROL	91	0	91	373	-282	9,007	9,456	-449	8,496	511	9,456
60-166-387-52290 MISC CONTRACTUAL	0	0	0	0	0	0	850	-850	1,034	-1,034	850
60-166-387-55105 MEMBERSHIPS/DUES	0	0	0	180	-180	540	520	20	520	20	610
60-166-387-55110 IN SERVICE TRAINING	50	0	90	0	20	2,463	2,240	223	2,413	49	3,240
60-166-388-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	0	0	675	-675	0
60-166-388-55110 IN SERVICE TRAINING	0	0	0	0	0	100	0	100	16	84	0
60-166-388-61145 SCORE CARDS	0	0	0	0	0	1,792	1,500	292	839	953	1,500
60-166-388-61155 SUPPLIES	-73	0	-73	0	-73	2,302	2,366	-64	2,578	-276	2,366
60-166-389-52150 CDGA SERVICES	0	0	0	0	0	1,340	2,300	096-	1,960	-620	2,300
60-166-389-61120 PERSONAL USE SUPPLIES	0	0	0	0	0	0	0	0	8	-84	0
60-166-389-64105 UNIFORMS/WORK CLOTHING	0	0	0	0	0	1,170	1,800	-630	1,185	-15	1,800
ОТНЕК	924	565	359	2,430	-1,507	33,116	45,030	-11,915	43,827	-10,712	46,935
POWER CART LEASE					AND THE REAL PROPERTY OF THE PERTY OF THE PE						
60-166-388-74010 LEASE PAYMENT	0	0	0	0	0	22,066	22,068	-2	22,066	0	22,068
POWER CART LEASE	0	0	0	0	0	22,066	22,068	7	22,066	0	22,068
RANGE	c	c	c	c	c	778 8	000	7.27.7	744	4 233	C
	) C	) C	· c		· c	· C	3300	3300	3.358	3,358	3300
						4 477	3 500	077	3 800	875	3 500
I CONTRACTOR OF THE PROPERTY O		<b>,</b>	<b>,</b>					;		***************************************	
SHOP PAYROLL	40000	900	7	0 000	7.77	47 77	407 066	000	100 644	0.00	447 670
	10,224	9,806	φ. r	9,807	4 	112,174	107,866	4,508	108,614	3,361	279,711
	1,799	1,723	9/	1,723	9/	19,195	19,079	116	19,183	12	20,802
60-166-385-46115 SOCIAL SECURITY ADMIN.	628	809	20	602	26	6,250	6,653	-403	6,056	193	7,261

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activity		January 2	January 2013 Period Activity	tivity			Y	ear-10-Date /	Year-10-Date Activity (FY 2013)	13)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-385-46120 MEDICARE ONLY CONTRIB.	147	143	4	141	Q	1,612	1,571	4	1,563	49	1,713
60-166-385-46125 ILL MUNI. RET. FUND	1,215	1,187	28	1,111	104	12,793	13,057	-264	11,114	1,679	14,244
60-166-388-42110 SALARIES - REGULAR	7,057	7,015	42	6,751	306	77,958	77,165	793	74,689	3,269	84,180
60-166-388-42120 SALARIES - RHS PAY	0	0	0	0	0	1,108	0	1,108	0	1,108	0
60-166-388-42210 SALARIES - TEMPORARY	6	0	6	0	თ	72,133	77,179	-5,046	60,530	11,604	77,179
60-166-388-42310 OVERTIME	0	0	0	0	0	383	0	383	133	249	0
60-166-388-42610 EMPLOYEE BENEFITS	3,297	3,146	151	3,482	-185	34,828	34,607	221	28,488	6,340	37,753
60-166-388-46115 SOCIAL SECURITY ADMIN.	408	435	-27	390	18	9,019	6)269	-551	8,116	903	10,004
60-166-388-46120 MEDICARE ONLY CONTRIB.	95	45	20	91	4	2,109	2,181	-72	1,898	211	2,283
60-166-388-46125 ILL MUNI. RET. FUND	831	849	-18	761	20	9,930	9,337	593	7,739	2,191	10,186
SHOP PAYROLL	25,711	24,957	754	24,860	851	359,491	358,265	1,227	328,123	31,368	383,278
UTILITIES											
60-166-387-52270 ELECTRICAL - LIGHT/AC	1,058	3,000	-1,942	1,340	-282	23,583	34,800	-11,217	33,454	-9,871	37,800
60-166-387-52275 NATURAL GAS	0	2,250	-2,250	0	0	4,081	14,236	-10,155	5,909	-1,829	16,486
UTILITIES	1,058	5,250	-4,192	1,340	-282	27,664	49,036	-21,372	39,363	-11,699	54,286
WATER-SEWER-GARBAGE											
60-166-387-52255 WATER AND SEWER SERVICE	2,060	0	2,060	146	1,914	37,362	52,000	-14,639	25,057	12,304	52,000
60-166-387-52260 GARBAGE SERVICE	0	0	0	0	0	954	1,080	-126	1,034	-80	1,080
WATER-SEWER-GARBAGE	2,060	0	2,060	146	1,914	38,315	53,080	-14,765	26,091	12,224	53,080

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Balance Sheet Detail
Deferred Revenue
Cash Balance
Due to VOG Report

Acct No	Description	Balance
60-166-600-24110	60-166-600-24110 GIFT CERTS OUTSTANDING	7,136.18
60-166-600-24145	60-166-600-24145 DEF REV-RESERVED STARTING TIME	4,500.00
60-166-600-24175	60-166-600-24175 DEF REV GOLF ACADEMY	2,195.00
	Total Def. Rev.	13,831.18

### **Cash Report**

# **Glencoe Golf Club**

Balance	675,244.77	204,429.63	00.009	880,274.40
Description Balance Sheet	1 CASH - NSCB	0 IMET	O PETTY CASH	Total
Acct No	60-166-600-11111 CASH - NSCB	60-166-600-11190 IMET	60-166-600-11210 PETTY CASH	

# **Due To VOG Report**

# Glencoe Golf Club

Friends of the Glencoe Golf Club

Monthly Report Cash Balance

Monthly Report - Friends Glencoe Golf Club

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
	Operating Revenue							
65- 170- 395-	FRIENDS MEMBERSHIPS	0.00	00.00	00.00	00.00	0.00	500.00	0.00
0620	Total Other Revenue	0.00	0.00	0.00	0.00	0.00	500.00	0.00
	= Total Operating Revenue	00.00	0.00	0.00	00.0	0.00	500.00	00'0
, F	Operating Expenses							
170- 395-	MARKETING/ADVERTISING	0.00	0.00	0.00	0.00	0.00	216.02	0.00
32213	Total Service Fees	00.00	0.00	00.00	0.00	0.00	216.02	0.00
	Total Professional Services	0.00	0.00	0.00	0.00	00.00	0.00	0.00
	Total Event Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	= Total Service Expense	0.00	00:00	0.00	0.00	0.00	216.02	0.00
	Total Supplies	0.00	0.00	0.00	00.00	0.00	0.00	0.00

http://innoprise/glencoefin/secure/runReport.html? type=html&reportdefinitionid=200224&todate=01/31/2013&financialentityid...

0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	216.02	283.98	13.04	13.04	0.00	13.04	297.02	0.00	00.0
0.00	0.00	0.00	0.00	00.00	0.00	0.00	0.00	0.00	0.00	0.00
00:00	00'0	00.00	00:00	13.87	13.87	00.00	13.87	13.87	975.95	975.95
0.00	00:00	00.00	00.0	1.41	1.41	0.00	1.41	1.41	0.00	00.00
0.00	00.00	00.00	00.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	00:0	00.00	00.00	1.45	1.45	0.00	1.45	1,45	0.00	00.00
Total Equipment	Total Commodities	Total Operating Expense	Operating Excess (Deficit)	65- 170- INTEREST ON 395- INVESTMENTS 32805	Total Nonoperating Revenue	Total Interest Expense	Total Nonoperating Activity	Total Excess (Deficit)	65- 170- GOLF COURSE 395- IMPROVEMENTS 81130	Total Capital

# **Cash Report - Friends**

# **Glencoe Golf Club**

Balance		6,196.63	6,196.63
Description	<b>Balance Sheet</b>	1 CASH - NSCB	Total
Acct No		65-170-395-11111	